

CARSTEN SPRENGER
(co-author: Branko Urosevic)

**Investment and Financing Decisions of an Intrinsically Motivated
Entrepreneur**

Abstract:

There is empirical evidence that intrinsic motivation is highly relevant in entrepreneurial decisionmaking. So far its role has been mostly studied in the context of optimal employment contracts. The goal in this project is to investigate the role of intrinsic motivation for investment and financing decisions of entrepreneurs. Data from the Panel Study of Entrepreneurial Dynamics are used to test some of the model predictions.